

**Joint Stock Company “Conexus Baltic Grid”  
(Unified Reg. No 40203041605)**

**OPEN NEGOTIATED PROCEDURE  
“INTERNAL DIAGNOSTICS OF THE PLESKAVA - RIGA AND IZBORSK – INČUKALNS UGS GAS TRANSMISSION PIPELINES”  
(Procurement Identification No. AS Conexus Baltic Grid, PRO-2026/018)**

Akciju sabiedrība “Conexus Baltic Grid”  
(reģistrācijas numurs 40203041605)

**ATKLĀTA SARUNU PROCEDŪRA  
“PĀRVADES GĀZESVADU PLESKAVA – RĪGA UN IZBORSKA - INČUKALNA PGK IEKŠĒJĀ DIAGNOSTIKA”**

(Iepirkuma identifikācijas numurs AS Conexus Baltic Grid, PRO-2026/018)

**2026. gada 31. marts / 31 March 2026**

<b>Ieinteresētā piegādātāja uzdotie jautājumi / Questions Submitted by the Interested Supplier</b>			<b>Akciju sabiedrības Conexus Baltic Grid” sniegtās atbildes / Responses Provided by JSC “Conexus Baltic Grid”:</b>	
<b>Comments to Draft Contract Agreement / Technical questions</b>				
	<b>Ref.</b>	<b>Specification or original text</b>	<b>SUPPLIER deviation or clarification</b>	<b>Customer's answer</b>
1	<b>4.2.</b>	3.1. Subject to Section 7.6, prior to the commencement of the performance of work, the Contractor shall conclude a civil liability insurance contract at his own expense (insurance against harm to the Customer, as well as to the life or health of third parties and damage caused to the Customer's property, as well as to the property of third parties) in	3.2. Subject to Section 7.6, prior to the commencement of the performance of work, the Contractor shall conclude a civil liability insurance contract at his own expense (insurance against harm to the Customer, as well as to the life	If an original of the policy is supplied, then proof of payment is unnecessary. Agreed.

		<p>accordance with the regulatory enactments of the relevant field for an amount that is not less than the amount of the Agreement, the original of which and a document certifying the payment of the insurance premium and the validity and applicability of the policies to the subject of the agreement shall be submitted by the Contractor to the Customer.</p>	<p>or health of third parties and damage caused to the Customer's property, as well as to the property of third parties) in accordance with the regulatory enactments of the relevant field for an amount that is not less than the amount of the Agreement, the original <del>of which and a document certifying the payment of the insurance premium and the validity and applicability</del> of the policies to the subject of the agreement shall be submitted by the Contractor to the Customer.</p>	
2	4.4.	<p>During the performance of the Works, the Contractor is responsible for the labour protection of its employees and other persons involved in the performance of the Works, ensuring working conditions that are safe for health and life, organizing labour protection measures and their implementation control system in accordance with the Labor Protection Law.</p>	<p>During the performance of the Works, the Contractor is responsible for the labour protection of its employees and <b>its subcontractors</b> <del>other persons</del> involved in the performance of the Works, ensuring working conditions that are safe for health and life, organizing labour protection measures and their implementation control system in accordance with the Labor Protection Law.</p>	Agreed
3	4.5.	<p>During the performance of works, the Contractor is responsible for compliance with fire safety and safety equipment requirements. While at the facilities, the Supplier complies with the requirements of the Customer's work organization, safety equipment, fire safety, environmental protection and internal order regulations. The Terms are available on the Client's website: <a href="https://www.conexus.lv/uploads/filedir/Dokumenti/Darba_aizsardz_bas_ievadapm_c_bas_instrukcija_INA-2023-DAI-004.pdf">https://www.conexus.lv/uploads/filedir/Dokumenti/Darba_aizsardz_bas_ievadapm_c_bas_instrukcija_INA-2023-DAI-004.pdf</a>.</p>	<p>During the performance of works, the Contractor <b>shall comply</b> <del>is responsible for compliance</del> with fire safety and safety equipment requirements. While at the facilities, the Supplier complies with the requirements of the Customer's work organization, safety equipment, fire safety, environmental protection and internal order regulations. The Terms are available on the Client's website:</p>	Agreed

4	4.11.	The Contractor shall immediately notify the Customer in writing of all circumstances that interfere or could interfere with the timely execution of the Works.	The Contractor shall immediately notify the Customer in writing of all circumstances that interfere <del>or could interfere</del> with the timely execution of the Works.	We can agree to this, but it is more unfavorable to the Contractor.
5	7.1.	For non-observance of the deadlines for execution and handover of the Works specified in the Agreement, the Customer is entitled to apply to the Contractor a contractual penalty in the amount of 0.1% of the total amount of the Works (excluding VAT) for each calendar day of delay, but in any case no more as 10% (ten percent) of the total amount of the Agreement (excluding VAT). Payment of the contractual penalty does not release the Contractor from the performance of the contractual obligations. The customer will be entitled to deduct the undisputed sums payable from the Contractor for the works performed and accepted by the Customer subject to 30 days prior written notification of Contractor. Any offsets and deductions from the amount due to the Contractor shall be made only by mutual agreement of the Parties.	For non-observance of the deadlines for execution and handover of the Works specified in the Agreement, the Customer is entitled to apply to the Contractor a contractual penalty in the amount of 0.1% of the total amount of the Works (excluding VAT) for each calendar day of delay, but in any case no more as 10% (ten percent) of the total amount of the Agreement (excluding VAT). Payment of the contractual penalty does not release the Contractor from the performance of the contractual obligations. The customer will be entitled to deduct the undisputed sums payable from the Contractor for the works performed and accepted by the Customer subject to 30 days prior written notification of Contractor. Any offsets and deductions from the amount due to the Contractor shall be made only by mutual agreement of the Parties. <b>The contractual penalty under this Clause shall be the Customer's sole and exclusive remedy for delay to the extent permitted by applicable law.</b>	Another remedy is stated in Subclause 13.3.1., that the Agreement may be terminated due to delay. Thus, the addition is denied.
6	7.3.	Subject to Section 7.6 and 7.2, any loss and/or damage against which the Contractor is insured, but which exceed the indemnity of the insurance company, and/or in cases where the insured event does not occur in accordance with 7the terms of the insurance contract, and/or loss or amage against which the Contractor is not insured, shall be covered by the Contractor.	Please, consider to remove	Denied

7	7.6.	In no event shall either Party's liability to the other Party exceed the total Contract value.	In no event shall either Party's liability to the other Party for all claims of any kind exceed the total Contract value. However Contractor's liability for third party claims, damages, costs, losses and/or expenses of every kind and nature including due to Contractor's fault, negligence shall be limited up to EUR two (2) million per occurrence, and Client shall release, defend, indemnify and hold Contractor harmless from and against any claims, losses, costs, damages and expenses which exceed these amounts, except in case of proven Contractor's gross negligence or willful misconduct.	Accepted
8	13.5.	3.3. The Customer has the right to unilaterally terminate the Agreement before the deadline without providing any reasoning, by notifying the Contractor in writing one month in advance. In this case, the Customer is obliged to pay the Contractor for the actually performed works based on the handover-acceptance act.	3.4. The Customer has the right to unilaterally terminate the Agreement before the deadline without providing any reasoning, by notifying the Contractor in writing one month in advance. In this case, the Customer is obliged to pay the Contractor for the actually performed works based on the handover-acceptance act and all other reasonable expenses of Contractor, including mobilization and demobilization fees.	Accepted
9	New clause on pollution		For the avoidance of doubt, no liability shall attach to Contractor for any environmental pollution resulting from the Services or associated works. Customer SHALL INDEMNIFY, DEFEND	Accepted

			<p>AND HOLD CONTRACTOR HARMLESS FROM AND AGAINST ANY AND ALL CLAIMS, LOSSES, COSTS, DAMAGES AND EXPENSES OF EVERY KIND AND NATURE, INCLUDING LEGAL EXPENSES, IN RESPECT OF POLLUTION OR CONTAMINATION RESULTING FROM THE SERVICES OR ASSOCIATED WORKS, REGARDLESS OF CAUSE</p>	
10	New clause on pollution		<p>The Customer hereby acknowledges and accepts certain risks involved in the performance of the runs including, without limitation, the stuck and/or lodging of a tools in the Pipeline. If any of Contractor's Equipment becomes stuck and/or lodged in the Pipeline, for any reason, the Customer shall bear all costs, charges and expenses associated with the recovery of such Equipment, and shall assist or take over with the retrieval in a prompt manner as the case may be. The Customer shall recover the Equipment in a time no longer than fifteen (15) days from the moment of lodging/being stuck. After this time Contractor shall start charging standby fees, as detailed in the contract documents.</p>	<p>Subject to the Works having been performed in strict accordance with the Technical Specification and the Technical Documentation and provided the event is not attributable, directly or indirectly, to the Contractor, its personnel or subcontractors, the Customer acknowledges and accepts the inherent risks of the runs, including the potential lodging or sticking of tools in the Pipeline. If any of the Contractor's Equipment becomes lodged or stuck, the Customer shall bear and promptly arrange all costs, charges and expenses necessary for</p>

			<p>its recovery, including assisting or taking over the retrieval, and shall complete recovery within fifteen (15) days from the lodging/sticking. After this period, the Contractor may charge standby fees as set out in the Contract Documents.</p>
11	<p>2.pielikums / Annex No. 2 (PRO-2026/018)</p>	<p>With reference to Clause 3.1, which states that the minimum diagnostic equipment shall include high-resolution longitudinal (MFL) and lateral TFI (AFD) probes equipped with a 3D XYZ mapping module,</p> <p>Further, based on the inquiry document, the Bidder understands that the scope includes Cleaning, Gauge, Caliper, Metal Loss, and Crack Inspection (both longitudinal and transverse), along with XYZ Mapping.</p> <p>The pipeline details are as follows:</p> <ul style="list-style-type: none"> <li>• 28" × 58.3 km (Pskov–Riga section, 7.5 / 9 / 11 mm WT)</li> <li>• 28" × 61.84 km (Pskov–Izborska–Inčukalna PGK section, 7.5 / 9 / 11 mm WT)</li> </ul> <p>In this regard, kindly confirm whether both MFL-A and MFL-C (TFI/AFD) technologies are required for both pipelines.</p> <p>Based on our understanding, the overall Scope of Work with XYZ Mapping includes:</p> <ul style="list-style-type: none"> <li>• Cleaning</li> <li>• Gauge</li> <li>• Caliper</li> <li>• MFL-A (Axial Metal Loss)</li> <li>• MFL-C / TFI (Circumferential Metal Loss)</li> <li>• UTCD-A (Axial Crack Detection)</li> <li>• UTCD-C (Circumferential Crack Detection)</li> </ul> <p>Please confirm if the above understanding is correct.</p>	<p>Please note that the scope does not include UTCD-A or UTCD-C unless explicitly required.</p> <p>The Bidder shall base its proposal on the MFL technologies stated in the inquiry documentation and report all relevant indications detectable by those technologies. (Based on the Technical Specification, please note that the scope relates to one pipeline with a total length of 120.1 km, and not to two separate pipelines. Accordingly, there is one launching trap and</p>

			one receiving trap only.)
12	5. Technical requirements for the inspection of pipe wall flatness	With reference to Clause “5.1. Pipes with a nominal wall thickness less than that specified in the documentation (“grade change”) shall be detected, as well as pipes with local thickening exceeding the factory tolerance values”, Please confirm that the <i>GRADE CHANGE</i> requirement, it is a generic clause of the company and it shall not be applicable for project where requisite technology cannot detect it.	Please provide technical justification and supporting evidence confirming that the proposed inspection technology cannot detect grade change / wall thickness deviation of this type. Until such justification is reviewed and accepted, the requirement of Clause 5.1 remains applicable.
13	Pipeline Medium	Please confirm that the inspection medium will be gas, with H <sub>2</sub> S content less than 2%.	The inspection medium is natural gas. Based on the information currently available to the Customer, the expected H <sub>2</sub> S content is approximately 0.002%, not 2%. If the Bidder has any specific requirements or technical concerns regarding gas composition, these shall be explicitly stated in its proposal.
14	2.1 Operation Conditions/Darba apstākļi	With reference to “Dati tiks iegūti pirms virzuļa palaišanas,” operating parameters are critical for tool design and execution. Kindly confirm that the following conditions will be maintained: <ul style="list-style-type: none"> <li>• Minimum pressure at receiver: 20 bar</li> </ul> Flow rate sufficient to maintain tool velocity within 0.3 to 3.0 m/s	Please note that the indicated operating parameters are target run conditions. Their actual maintenance shall

			depend on the real operating conditions of the pipeline at the time of inspection.
15	Tender Security Fees	In case the Bidder opts for amount transfer of the tender security, please clarify whether any additional documentation is required to be submitted along with the bid.	In case the Bidder provides the tender security by bank transfer, the Bidder shall submit, together with the bid, a copy of the payment document confirming the transfer. The tender security shall be considered valid subject to receipt of the relevant amount in the Customer's bank account within the required deadline.
16	Limitation of Cleaning Run	As the current cleaning condition of the pipelines is unknown, the Bidder requests limiting the base scope to three (3) cleaning runs, with a provision to quote additional runs if required.	
17	Re-Run Cost	Referring to Clause 4.14.3, which states that re-runs shall be at the Customer's cost, the Bidder requests inclusion of a provision to quote re-run charges separately for each inspection technology.	The Bidder shall include in its offer all activities, runs, tools, and resources necessary to clean and prepare the pipeline for successful intelligent pigging. No additional payment shall be due for repeated cleaning or preparatory runs required to achieve the condition necessary for proper inspection data acquisition.

18	Stand-by Cost	Please allow the Bidder to include stand-by charges in case of delays attributable to the Customer.	<p>The Bidder may include such information in its commercial proposal for reference only; however, no automatic entitlement to stand-by charges is accepted. Any stand-by costs arising from delays shall be considered only in exceptional cases, where the delay is solely attributable to the Customer, is properly documented, could not reasonably have been mitigated by the Bidder, and has been confirmed by the Customer in writing in advance. The Bidder shall otherwise include in its offer all normal risks related to mobilization, coordination, and execution of the Works.</p>
19	Trap Dimensions	As the nomenclature in Section “4. DETAILS OF LAUNCHING & RECEIVING TRAPS” is unclear, kindly clarify the designation of dimensions (A, B, C, D, etc.).	To clarify the dimensional designations, we will provide the current schematic drawings showing the actual configuration of the launching and receiving traps.

20	Transportation during operation	With reference to Clause 1.10.1, while equipment transportation is addressed, please confirm that crew transportation between sites will also be arranged by the Customer.	Please note that Clause 1.10.1 applies to transportation of equipment only. Transportation of the Bidder's personnel / crew between sites shall not be arranged by the Customer and shall remain the Bidder's responsibility.
21	Request for bid extension	To enable submission of a comprehensive technical and commercial proposal, the Bidder requests a 2 week extension from the date of receipt of clarifications.	<p>The Bid submission deadline may be extended until 20 April 2026 at 14:00 (Latvian time).</p> <p>However, this extension relates only to the preparation and submission of the Bid and shall not be relied upon by the Bidder as justification for any delay in mobilization, execution of the Works, or performance of contractual obligations.</p>

